

## Adaptive Suite

# Adaptive Planning

Adaptive Planning is the market leader in cloud-based budgeting, forecasting, and reporting. Take advantage of rich functionality and an easy-to-use interface with the world's most usable cloud CPM application – and elevate your corporate performance management with Adaptive.

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## Drive Real Competitive Advantage with Adaptive

Companies still using spreadsheets for budgeting and forecasting are crippled by broken links, data integrity issues, and version control errors. But on-premise applications aren't the solution either – old tools like Hyperion, Cognos, and SAP are expensive and require a skilled IT staff to manage and maintain.

There is a better way. Adaptive's cloud platform enables rapid deployment at an affordable cost with access from anywhere – without the hassles of IT. Our high-performance modeling engine with in-memory calculations and fast data access is a great solution for mid-sized businesses and enterprise organizations alike.

- Reduce cycle time by up to 90%
- Decrease errors and improve data integrity with automatic aggregation
- Improve transparency with audit trail, version control, and analysis tools
- Enhance business support with integrated workflow and process management

**“With Adaptive, our summer isn't consumed with the budget, but rather we are able to look at the big picture. What used to be a three week process is now literally a three second process.”**

– Lund Food Holdings

### PERSONNEL PLANNING

- Plan by individual, employee type, or group for true flexibility and ease of use
- Calculate detailed payroll taxes (FICA, FUI, SUI, Medicare)
- Allocate headcount and costs across departments or projects
- Set access control to salary detail for tight security

### CAPITAL PLANNING

- Customize for your depreciation method (straight line, double declining, etc.)
- Model effect of capital spending on P&L, balance sheet, and cash flow
- Drive capital spending from headcount, production units, or whatever you want

### OTHER EXPENSE PLANNING

- Track expenses such as project, fund, or program with unlimited custom dimensions
- Incorporate drivers such as cost per trip to plan expenditures
- Establish centralized assumptions and formulas that can be locked from user editing

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## SALES AND REVENUE PLANNING

- Integrate with CRM and ERP systems for real-time sales data
- Use spread tables to drive revenue recognition and deferred revenue
- Design your own custom sheets for multi-dimensional forecasting

## BALANCE SHEET AND CASH FLOW PLANNING

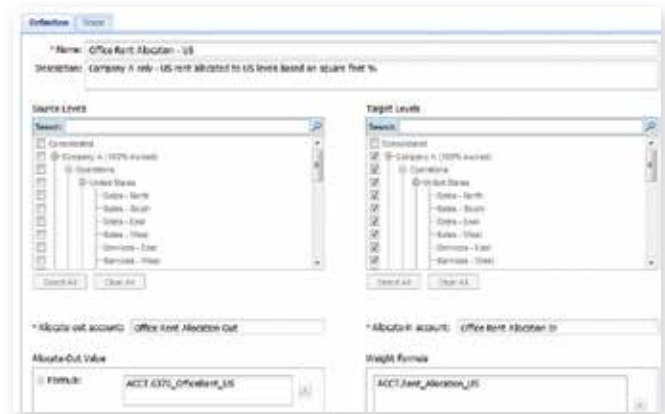
- Link model elements for dynamic, integrated financial statements
- Create a loan amortization sheet to drive debt calculations
- Perform what-if analyses quickly with different cash scenarios

## SELF-SERVICE REPORTING & ANALYSIS

- Easily create reports with drag and drop – no scripting or technical skills required
- Slice and dice across dimensions, versions, departments, etc.
- Generate HTML reports and drill in to underlying detail for strategic analysis
- Create presentation-quality board packages dynamically linked across Excel, Word, and PowerPoint



Dynamic Excel Reports Intelligently Linked to Adaptive



Allocation Manager

## STREAMLINED ALLOCATIONS

- Replace multiple complex formulas with rules that are easy to create and understand
- Improve accuracy with balanced allocations and no circular references
- Adapt to changing rules, regulations, and company policy with date-effective rules

## POWERFUL CURRENCY MANAGEMENT

- Save time with automated currency exchange calculations
- Increase flexibility with user-defined exchange rate types
- Enhance reporting capabilities by reporting any data in any currency

## MULTIPLE INSTANCES

- Preserve organizational autonomy for organizations on disparate ERPs or in different languages
- Retain individual models that are easily linked together in Adaptive to report consolidated data
- Improve coordination in complex organizations with different structures and planning cycles

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